CCNA XXXII Budget Projections

					Projected	Projected	Projected	Projected	Projected	Actual
REVENUE					**300**	**350**	**400**	**450**	**500**	
	Projected Qty	Price								
Registration										
Early Bird	50-65-80-90-100	$30.00			$1,500.00	$1,950.00	$2,400.00	$2,700.00	$3,000.00	$1,560.00
Pre-Reg	150-170-200-220 -240	$40.00			$6,000.00	$6,800.00	$8,000.00	$8,800.00	$9,600.00	$8,400.00
Advance	50-65-80-90-100	$50.00			$2,500.00	$3,250.00	$4,000.00	$4,500.00	$5,000.00	$4,400.00
Onsite	100-115-120-140-160				$5,000.00	$5,750.00	$6,000.00	$7,000.00	$8,000.00	$4,063.00
NC Contributions										$2,303.40
Processing Markup										$835.71
Total	**300-350-400-450-500**				**$15,000.00**	**$17,750.00**	**$20,400.00**	**$23,000.00**	**$25,600.00**	**$21,562.11**
Events prior to Convention		Projected	Actual							
Contributions from Area					$1,500.00	$1,800.00	$2,000.00	$2,000.00	$2,000.00	
Local T-Shirt Raffle Event										$310.00
Online Raffle Ticket Sales										$30.00
On the ground Raffle Ticket Sales										$635.00
Bowling Fundraiser										$301.00
Saskatoon T-Shirt Raffle										$200.00
Preconvention T-Shirt Sales										$225.00
Edmonton Area Auction										$315.00
EANA Convention Raffle										$380.00
Party in the Park Fundraiser										$508.00
Fundraiser										$90.00
T-Shirt Sales										$150.00
T-Shirt Sales										$100.00
Canabucks										$20.00
T-Shirt Sales										$200.00
				Total	**$1,500.00**	**$1,800.00**	**$2,000.00**	**$2,000.00**	**$2,000.00**	**$3,464.00**
Convention Events		Projected	Price							
Banquet	100-120-140-160-180		$70.00		$7,000.00	$8,400.00	$9,800.00	$11,200.00	$12,600.00	$11,620.00
Brunch	100-110-120-130-140		$35.00		$3,500.00	$3,850.00	$4,200.00	$4,550.00	$4,900.00	$5,460.00
Comedy	160-175-190-210-230		$20.00		$3,200.00	$3,500.00	$3,800.00	$4,200.00	$5,000.00	$5,520.00
Fri Showcase	30-40-50-60-70		$10.00		$300.00	$400.00	$500.00	$600.00	$700.00	$275.00
Sat Dance	100-125-150-175-200		$15.00		$1,000.00	$1,250.00	$1,500.00	$1,750.00	$2,000.00	$3,420.00
Auction					$1,200.00	$1,500.00	$1,800.00	$2,000.00	$2,000.00	$4,695.00
Raffle					$300.00	$350.00	$400.00	$450.00	$500.00	$1,635.00
					$16,500.00	**$19,250.00**	**$22,000.00**	**$24,750.00**	**$27,700.00**	**$32,625.00**
Merchandise		Projected								
CCNA XXXII Merchandise		5000-6000-7500-9000-10,000		15 % of sales	$750.00	$900.00	$1,125.00	$1,350.00	$1,500.00	$5,931.79
CCNA XXXII Speaker Sales		50X5 - 25X40	100X5 - 40X40	125X5 - 60X40	$1,080.00	$1,436.00	$1,592.00	$1,682.00	$1,888.00	$1,218.00
Online mp3 Sales (CCNA XXXI and prior)										$218.00
ID Badges Refund (Window Sleeves) - 350 Owed										$286.65
					$1,830.00	**$2,336.00**	**$2,717.00**	**$3,032.00**	**$3,388.00**	**$7,654.44**
Hotel Rebates										
	140 room nights X 20.00				**$2,800.00**	**$2,800.00**	**$2,800.00**	**$2,800.00**	**$2,800.00**	$3,952.00
GST Input Tax Credits										**$492.09**
				Projected Revenue	**$37,630.00**	**$43,936.00**	**$49,917.00**	**$55,582.00**	**$61,488.00**	**$69,749.64**
EXPENSES										
Administration		Projected	Actual							
P.O. Box					$0.00	$0.00	$0.00	$0.00	$0.00	
Stripe / Square Processing Fees										$720.38
Bank Surcharges					$100.00	$100.00	$100.00	$100.00	$100.00	$153.75
Zoom Renewal										$247.14
Paypal/One App Processing										$29.84
Journaling Books (Notetaking)										$15.63
Canabucks Supplies										$13.85
U-Line / Badge/Ticket Printer										$502.13

Business Cards - Ticket Printing									$133.75
Raffle Tickets									$18.47
Ink									$78.74
Printer									$144.78
Misc				$200.00	$200.00	$200.00	$200.00	$200.00	
				$300.00	**$300.00**	**$300.00**	**$300.00**	**$300.00**	**$2,058.46**
Fundraising Event Expenses									
Groceries / Food (Party in the Park)									$379.22
Raffle Ticket Rolls									$33.58
Pre-Convention T-Shirts									$440.00
									$852.80
Registration		Projected	Actual						
Basic Registration Packages		$10.00		$3,000.00	$3,500.00	$4,000.00	$4,500.00	$5,000.00	$3,500.00
Early & Pre-reg Item		$2.00		$600.00	$700.00	$800.00	$900.00	$1,000.00	$600.00
				$3,600.00	**$4,200.00**	**$4,800.00**	**$5,400.00**	**$6,000.00**	**$4,100.00**
Events									
Banquet tickets	Anticipated $71.86/item			$7,186.00	$8,623.20	$10,060.40	$11,497.60	$12,934.80	$12,000.95
Brunch tickets	Anticipated $37.17/item			$3,717.00	$4,088.70	$4,460.40	$4,832.10	$5,203.80	$5,835.69
Friday Night Show				$500.00	$500.00	$500.00	$500.00	$500.00	$0.00
Sat Dance				$800.00	$800.00	$800.00	$800.00	$800.00	$0.00
Comedy Show				$2,000.00	$2,000.00	$2,000.00	$2,000.00	$2,000.00	$1,200.00
Auction				$0.00	$0.00	$0.00	$0.00	$0.00	$244.50
Raffle Prizes				$200.00	$200.00	$200.00	$200.00	$200.00	$191.41
				$14,403.00	**$16,211.90**	**$18,020.80**	**$19,829.70**	**$21,638.60**	**$19,472.55**
Programming		Projected	Actual						
On Site Program		.50 each X 200		$100.00	$100.00	$100.00	$100.00	$100.00	$0.00
Speaker Travel				$800.00	$800.00	$800.00	$800.00	$800.00	$0.00
Banquet/Brunch Speaker				$575.00	$575.00	$575.00	$575.00	$575.00	$0.00
Hotel Accomodations				$750.00	$750.00	$750.00	$750.00	$750.00	$0.00
Meeting Packages/Format				$200.00	$200.00	$200.00	$200.00	$200.00	$0.00
				$2,425.00	**$2,425.00**	**$2,425.00**	**$2,425.00**	**$2,425.00**	**$0.00**
Convention Information		Projected	Actual						
Registration Flyers		.50 each		$0.00	$0.00	$0.00	$0.00	$0.00	$162.75
Postage				$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
Banners & Signage				$600.00	$600.00	$600.00	$600.00	$600.00	$442.75
Table Settings				$65.00	$75.00	$90.00	$100.00	$115.00	$16.01
Audio/Video				$5,000.00	$5,000.00	$5,000.00	$5,000.00	$5,000.00	$1,400.00
Radios / Walkie-Talkies				$350.00	$350.00	$350.00	$350.00	$350.00	$23.10
				$6,015.00	**$6,025.00**	**$6,040.00**	**$6,050.00**	**$6,065.00**	**$2,044.61**
Insurance									**$397.00**
Merchandise		Projected	Actual						
Banquet Exchange				$234.00	$270.00	$324.00	$360.00	$414.00	$360.00
Speaker Gifts				$150.00	$150.00	$150.00	$150.00	$150.00	$125.79
Basic Text Giveaway (Newcomers)									$360.00
ID Badges Refund (Window Sleeves) - 50 Charged									$34.50
				$384.00	**$420.00**	**$474.00**	**$510.00**	**$564.00**	**$880.29**
Various									
Logo Winner				$22.00	$22.00	$22.00	$22.00	$22.00	$0.00
Hotel Space Rental				$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
				$22.00	**$22.00**	**$22.00**	**$22.00**	**$22.00**	**$0.00**
GST (5%)									**$1,923.46**
			Projected Expenses	**$27,149.00**	**$29,603.90**	**$32,081.80**	**$34,536.70**	**$37,014.60**	**$31,729.17**
			Projected Surplus	**$10,481.00**	**$14,332.10**	**$17,835.20**	**$21,045.30**	**$24,473.40**	**$38,020.47**