CCNA XXXI Budget Projections St Hyacinthe						
			Projected	**Projected**	**Projected**	**Actual**
			600	**700**	**800**	
REVENUE						
	Projected Qty	Price				
Registration						
Early Bird	120-140-160	$ 30.00	$3,600.00	$4,200.00	$4,800.00	$4,620.00
Pre-Reg	360-420-480	$ 40.00	$14,400.00	$16,800.00	$19,200.00	$16,960.00
Advance Online (Aug 14th-27th)	?	$ 50.00				$3,150.00
Onsite	120-140-160	$ 50.00	$6,000.00	$7,000.00	$8,000.00	$13,130.00
NC Contributions						$2,657.20
Processing Markup						$1,807.46
Total Registration Revenue			**$24,000.00**	**$28,000.00**	**$32,000.00**	**$42,324.66**
Pre Convention Events						
Local Fundraising Efforts			$2,000.00	$2,000.00	$2,000.00	$2,949.85
Total Pre-Convention Events Revenue			**$2,000.00**	**$2,000.00**	**$2,000.00**	**$2,949.85**
Convention Information and Hospitality						
Convention Events						
Banquet	400-450-500	$ 60.00	$24,000.00	$27,000.00	$30,000.00	$25,140.00
Brunch	200-225-250	$ 30.00	$6,000.00	$6,750.00	$7,500.00	$7,920.00
Comedy	250-300-350	$ 20.00	$5,000.00	$6,000.00	$7,000.00	$6,200.00
Friday Night Showcase	25-40-60	$ 10.00	$250.00	$400.00	$600.00	$290.00
Sat Dance	300-350-400	$ 15.00	$4,500.00	$5,250.00	$6,000.00	$6,105.00
Auction			$2,500.00	$2,500.00	$2,500.00	$2,916.00
Raffle			$1,000.00	$1,200.00	$1,400.00	$169.80
Total Convention Events Revenue			**$43,250.00**	**$49,100.00**	**$55,000.00**	**$48,740.80**
Merchandise						
CCNA XXXI Merchandise	15000-17500-20000	20%	$3,000.00	$3,500.00	$4,000.00	$6,774.64
Speaker Sales (Audio)	70-25,80-30,90-40	$5-$40	$1,350.00	$1,600.00	$2,050.00	$65.00
Total Merchandise Revenue			**$4,350.00**	**$5,100.00**	**$6,050.00**	**$6,839.64**

Hospitality				**$4,000.00**	**$4,000.00**	**$4,000.00**	**$6,890.00**
Hotel Rebate Kickback				**$6,000.00**	**$6,000.00**	**$6,000.00**	**$8,691.58**
TOTAL CONVENTION REVENUE				**$79,600.00**	**$90,200.00**	**$101,050.00**	**$116,436.53**
EXPENSES							
Administration							
	Bank Surcharges			$100.00	$100.00	$100.00	$287.01
	Zoom			$230.00	$230.00	$230.00	$433.52
	Website Fees			$246.69	$246.69	$246.69	$246.69
	Ticket System			$65.99	$65.99	$65.99	$65.99
	Registration Form			$78.36	$78.36	$78.36	$78.36
	Stripe/POS/Square Processing Fees			$900.00	$1,100.00	$1,300.00	$1,479.45
	POS Payment Software/Hardware			$600.00	$600.00	$600.00	$659.92
	Mailing Fees (Xpresspost)			$200.00	$200.00	$200.00	$139.38
Total Admin Expenses				**$2,421.04**	**$2,621.04**	**$2,821.04**	**$3,390.32**
Registration							
	Basic Registration Packages	600-700-800	$ 10.00	$6,000.00	$7,000.00	$8,000.00	$9,860.00
	Early & Pre-reg Item	480-560-640	$ 2.00	$960.00	$1,120.00	$1,280.00	$2,140.00
Total Registration Expenses				**$6,960.00**	**$8,120.00**	**$9,280.00**	**$12,000.00**
Events							
	Banquet Tickets	400-450-500	$ 64.80	$24,000.00	$27,000.00	$30,000.00	$27,257.41
	Brunch Tickets	200-225-250	$ 37.00	$6,000.00	$6,750.00	$7,500.00	$9,773.79
	Friday Night Show			$500.00	$500.00	$500.00	$0.00
	Comedy Show			$1,500.00	$1,500.00	$1,500.00	$1,500.00
	Auction			$300.00	$300.00	$300.00	$0.00
	Raffles			$100.00	$100.00	$100.00	$0.00
Total Events Expenses				**$32,400.00**	**$36,150.00**	**$39,900.00**	**$38,531.20**
Programming							

		On Site Program	600-700-800	$ 0.50	$300.00	$350.00	$400.00	$0.00
		Speaker Travel			$800.00	$800.00	$800.00	$800.00
		Banquet/Brunch - Main Speakers	5 Banquet, brunch & Comedy		$450.00	$450.00	$450.00	$0.00
		Hotel Accomodations	Speaker/Chair/Treasurer/Comedy	$ 190.00	$1,710.00	$1,710.00	$1,710.00	$0.00
		Audio/Video/Translation			$4,400.00	$4,400.00	$4,400.00	$6,877.80
		DJ / Dance			$100.00	$100.00	$100.00	$100.00
		Meeting Packages/Format			$100.00	$100.00	$100.00	$109.46
	Total Programming Expenses				**$7,860.00**	**$7,910.00**	**$7,960.00**	**$7,887.26**
	Convention Information							
		Printers / Registration Cards / On-Site / Receipts / Stationary / Name Tags			$800.00	$800.00	$800.00	$476.09
		Coffee / Snack Cards						$52.89
		Flyers			$94.01	$94.01	$94.01	$94.01
		Hangers / Fishing Wire / Rope / River Rocks						$101.39
		Banners & Signage			$300.00	$300.00	$300.00	$370.26
		Graphic Design - Logo			$100.00	$100.00	$100.00	$0.00
		Table Settings			$500.00	$562.50	$0.00	$0.00
		Walkie-Talkies			$206.81	$206.81	$206.81	$206.81
		Cash Boxes						$137.93
		Hospitality			$600.00	$800.00	$1,000.00	$1,940.95
	Total Convention Information Expenses				**$2,600.82**	**$2,863.32**	**$2,500.82**	**$3,380.33**
	Merchandise							
		Banquet Tables			$1,250.00	$1,425.00	$1,575.00	$772.58
		Speaker Gifts	30 Speakers	$ 5.00	$150.00	$150.00	$150.00	$145.30
		Basic Texts	Estimated 24 in addition	$ 12.00	$480.00	$480.00	$480.00	$0.00
	Total Merchandise Expenses				**$1,880.00**	**$2,055.00**	**$2,205.00**	**$917.88**
	Various							
		Logo Winner			$20.00	$20.00	$20.00	$0.00
		Meeting Room Space			$10,925.00	$10,925.00	$10,925.00	$11,934.41
	Total Various Expenses				**$10,945.00**	**$10,945.00**	**$10,945.00**	**$11,934.41**

TOTAL EXPENSES					**$65,066.86**	**$70,664.36**	**$75,611.86**	**$78,041.40**
CONVENTION PROCEEDS					**$14,533.14**	**$19,535.64**	**$25,438.14**	**$38,395.13**